



Monthly Sales Stats

January 1 - May 31

Total # people traveling	1188	Total WestJet Flights	68
Total nights accommodation	1820	Magazine Requests	814
Total Rounds Booked	3519	Total Packages Sold	237

Hotel	Nights	Increase	vs May 05
Accent Inn	15	3	-35
Aerie Resort	2	0	-50
Coast Westerly	135	14	+107
Comfort Inn	29	3	+21
Crown Isle Resort	160	43	+87
Delta Victoria OPR	6	0	+6
Executive House	223	6	+95
Hotel Grand Pacific	122	20	+82
Laurel Point Inn	162	25	-153
Oceanfront Grand	29	6	+23
Painter's Lodge	4	2	-10
Quality Resort Baysic	62	23	+28
Queen Victoria Hotel	52	2	+19
Royal Scot	218	2	+127
Schooner Cove	137	42	+46
Tigh Na Mara Resort	47	4	+25
Traveller's Inn	133	27	+98
Travelodge Courtena	60	7	+32
Victoria Regent	111	7	+68
Westin Bear Mt.	113	29	+98
Total	1820	265	
vs May 05	Up 22%		
vs 05 YTD	Up 57%		

Rental Cars	Days	Increase	vs May 05
Budet Mid	47	10	+34
Budget Full	33	0	+22
Budget Van/Suv	84	3	-45
National Mid	80	4	+35
National Full	18	4	+14
National Van/Suv	80	-2	-32
Total	342	19	
vs May 05	-45%		
vs 05 YTD	Up 17%		

Golf Course	Rounds	Increase	vs May 05
Arbutus Ridge	367	36	+77
Bear Mountain	895	128	+418
Cowichan	22	3	-10
Crown Isle	423	131	+226
Duncan Meadow	50	29	-2
Eaglecrest	35	19	+35
Fairwinds	245	36	+74
Morningstar	273	50	+104
Olympic View	797	109	+353
Pheasant Glen	132	25	+56
Storey Creek	280	68	+146
Total	3519	634	
vs May 05	Up 33%		
vs 05 YTD	Up 72%		

Top 3 Booking Sources	
Internet	141
Repeat/Referral	63
Van Golf Show	6
% of business	88.61

Hotel Nights:	1820
North Island	359
Oceanside	246
Cowichan	29
Victoria	1186

Golf Rounds:	3519
North Island	703
Oceanside	685
Cowichan	72
Victoria	2059

Packages Sold:	237
North Island	18
Oceanside	16
Cowichan	3
Victoria	133
Two Regions	40
VI Golf Trail	27
vs May 05	Up 18%
vs 05 YTD	Up 48%

Booking Demographics	
Buddies	712
Couples	240
Family	12
Corporate	224
Total	1188
vs May 05	Up 53%
vs 05 YTD	Up 63%

These figures are for packages that have either been confirmed or played between January 1 and May 31, 2006..